

Hotel Contract Points - Some points to consider when designing a contract for hotel accommodation (travel agents, individuals, tour operators...).

HOTEL CONTRACT POINTS

PERIOD

RATES –on/off season

TAXES?

ABF?

CURRENCY

PEAK SEASON SURCHARGE

PROMOTIONS INTERNET, ETC TO BE 25% ABOVE CONTRACT OR PACKAGES WITH TRAVEL AND SIGHTSEEING SO RATES NOT REVEALED

OFFERED TO GUESTS ONLY NOT TO ANY 3RD PARTY WITHOUT CONSENT

NUMBER OF ROOMS

FOR FIT UP TO 10 PAX – THEN GROUP RATES ON AVAILABILITY

AIRPORT TRANSFER RATES

CHILD POLICY – ROOM/MEALS SHARE ROOM

MEAL PRICES

ANY SPECIALS

SUBJECT TO AVAILABILITY

PRIOR CONSENT TO FEATURE IN ADVERTISING

USE OF NAME OR LOGO

PERIOD OF OCCUPANCY

LATE CHECK IN

LATE CHECK OUT

ROOMING LIST

CANCELLATION DETAILS

PAYMENT ARRANGEMENTS

HOTEL LIABILITY

BANK ACCOUNT DETAILS

BROCHURE CONTRIBUTION

INTELLECTUAL PROPERTY RIGHTS

GOVERNING LAW

NOT A PARTNERSHIP

CONFIDENTIALITY

CREDIT APPLICATION